

Furtwangen University - Germany

Approved template of credit transfer (09/10/2015)

Template code: **HFU15**

Furtwangen					UM Equivalency				
No.	Course code	Course title	ECTS	Contact hours	No.	Course code	Course title	Credits	Prerequisite
1	10FH28265	Negotiation in International Sales	3	20	1	GBMT403	Cross-cultural Communication and Negotiation in Business	3	BECO310 / EBIS315 / GBMT300/30
2	10FH27846	Deutsch DaF 2015	6	35.75	2	GRMN201	German for Advanced Beginners, Level 2	3	GRMN200
3	11IBM20005	Human Resource Management	3	45	3	MGMT332	Human Resources Management	3	MGMT110

The ECTS and/or contact hours of the selected course is not enough to replace a 3-unit course in UM. Students who want to use this course to replace a 3-unit course in UM must study another similar course together. Then use these two courses to replace one 3-unit course in UM.